

# Gilbane Construction



## CUSTOMER RESULTS

### One Solution

All team members can now fully contribute to the estimating process

### Improved Collaboration

Increased confidence and inclusion across internal teams

### Faster Turnaround

Eliminated workaround setps, speeding up estimate development and QA/QC



When you're in estimating, every detail matters. If you can't see something on the screen, that could mean a missed scope or incorrect quantity. With DESTINI Estimator's accessibility improvements, I no longer have to rely on someone else to review parts of the estimate for me. That's a huge step forward for our team's productivity and inclusivity."

Samantha Baker, Sr. Project Engineer

## THE CHALLENGE

Gilbane Building Company, one of the largest privately held family-owned construction and real estate development firms, has always been committed to advancing diversity and inclusion. But when Senior Project Engineer Samantha Baker—who has a visual impairment—encountered accessibility limitations in their estimating software, it exposed a broader challenge.

Critical estimating tasks became difficult or required assistance, impacting both workflow speed and team independence. The company needed a solution that would enable all team members, regardless of ability, to fully contribute to the preconstruction process.

## THE SOLUTION

Beck Technology partnered closely with Samantha and the Gilbane team to understand the specific accessibility challenges in their preconstruction environment. The DESTINI Estimator platform was enhanced with new accessibility features including:

- Improved screen reader compatibility
- Enhanced keyboard navigation
- Optimized color contrast for visibility
- Clear tabbing order across estimating modules

## THE BENEFITS OF USING DESTINI ESTIMATOR

### **Time savings without the need for assistive workaround solutions.**

With the updated DESTINI Estimator, Gilbane eliminated key barriers to accessibility, allowing Samantha and others to work more efficiently and inclusively. The improvements not only empowered individuals with disabilities but also enhanced the overall user experience for the entire preconstruction team.

What began as an accommodation evolved into a meaningful product innovation—reinforcing Gilbane's commitment to inclusivity and Beck Technology's responsiveness to client needs.

